

About Me

MY EXPERTISE

I am a full-time, experienced REALTOR® committed to the success of all your Real Estate needs. My specialty is helping clients list their home for sale or purchase the home of their dreams. I understand the importance of ensuring you have all the information you need to make a wise, comfortable decision that is right for YOU. I bring a proven level of customer service skills to your home buying or selling experience.

Real Estate is a people business whose success is dependent not only on market knowledge and technical expertise but also largely on interpersonal skills of the Realtor. My listening and resolution skills equip me to identify and understand the needs and long-term goals of my clients and offer them the best possible solutions.

When it comes time to purchase or sell your next home, put yourself in the hands of a professional; one that not only knows the market, but who is skilled in negotiating and working through complex situations successfully. Invite me in and I will bring you results!

VISION STATEMENT

To be the trusted source of innovative real estate solutions, creating exceptional experiences for all I serve.

CORE VALUES

- Be Real by bringing integrity and professional standards in all dealings with clients and colleagues.
- Be Relevant by providing personal service through responsiveness and attention to needs.
- Be Relational by building relationships for life through consistent follow-up.

AWARDS AND DESIGNATIONS

- Sellers Representative Specialist – Awarded to real estate professionals who demonstrate the knowledge and skills essential for seller advocacy.
- Accredited Buyers Representative – Awarded to real estate professionals who have a passion for working with buyer-clients and want to take their excellence and service to the next level.
- Graduate Realtor Institute – Master's level instruction providing in-depth training in legal and regulatory issues, technology, professional standards, and the sales process.
- 2021 & 2022 International Sterling Society – This award is given to the top 16% of all Realtors worldwide in the Coldwell Banker system.
- 2020 Sales Volume (\$4 Million +)

- 2021 Sales Volume (\$6 Million+)
- 2022 Sales Volume (\$5 Million+)

CREDENTIALS AND MEMBERSHIPS

- Member of The National Association of Realtors
- Member of The Alabama Association of Realtors
- Member of The Huntsville Board of Realtors
- Member of The Alabama Real Estate Commission
- Licensed in the State of Alabama



KENDALL JAMES
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